K-One News Flash

28 February 2014

Suppliers Conference 2014

K-One successfully concluded its Suppliers Conference 2014 which was held on 28 February 2014 at Casuarina@ Meru Hotel, Ipoh.

Attentive audience

With the theme, Smart Partnership, the objective of the conference was to allow the suppliers a glimpse of the latest trend and development in the EMS industry and the potential business opportunities available by co-operating with K-One as smart partners.

Mr. KK Goo explaing K-One's growth and business opportunites to suppliers

The suppliers were also taken on a journey to acquaint them with the challenges ahead such as:-

a) Intense cost competitions from other countries
b) Volatile demand and increasingly short lead time
c) Sustainable and socially responsible policies enforcement by global customers
d) Complex product requirements
e) High service level need, encompassing superb delivery, quality, responsiveness, agility and flexibility

To make matters even more challenging, these global customer demands are amid an uncertain global economy.

Miss Ally Tan and her presentation on Smart Partnership

The suppliers were also briefed on how together with K-One as smart partners, the challenges mentioned above can be overcome through cost optimization, information sharing and good business ethics practice.

At the Suppliers Conference, the suppliers were also given updates on how K-One is creating value for its stakeholders and readying for growth.

Mr. Peter Wong presenting on Corporate Matters

Our Group CEO, Dato' Martin Lim, mentioned in both his opening and closing speeches, his hopes that the suppliers will co-operate in partnership with K-One to overcome all challenges, otherwise, we together will not be able to maximize from the potential business upturn.

Group CEO, Dato' Martin in his opening and closing speeches

Therefore, K-One hopes that the suppliers will forge ahead with us smartly so that together we will be able to achieve stronger growth and greater heights.